



ResultsPositive

IT Asset Management Services

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Improve business outcomes through ResultsPositive's IT Asset Management (ITAM) services

IT Asset Management is a core set of business practices joining financial, contractual and inventory functions to support life cycle management and strategic decision making for an organization. The following are key advantages to implementing an IT Asset Management solution within your organization:

Why Results Positive?

Results Delivered

- 10-30% increase in spending on innovation and business growth initiatives
- 25% Reduction in Administrative and Operational Costs
- 50% Reduction in Compliance and Auditing Activities
- 10-20% Increase in Project and Service Delivery Performance

Key Consulting Services

- Assessment & Roadmap Management
- Implementation of HP Asset Management Solution
- Upgrades

Supplemental Services

- Solution Fine-Tuning
- Policy/Process Development
- Training

Enhanced services and reduce asset costs

- Reduce cost vendor contracts, software licensing, and maintenance contracts
- Manage cost of environment within DataCenter Infrastructure Management

Aligned IT with Business Objectives

- Tie IT cost to business unit consumption
- Align business services to supporting assets and contracts
- Measure total cost of ownership in providing business services to the organization

Mitigated security and compliance risks

- Quantify and measure financial compliance risks of IT infrastructure through Software Asset Management
- Prepare for software audits by using standards and automated processes

HP 2011 and 2010 PPM Implementation Partner of the Year

Since 2004, ResultsPositive has been a leader in HP Software consulting delivering both IT and Enterprise solutions to medium sized and Fortune 500 companies. ResultsPositive provides a balanced approach on people, process, and technology solutions and services. As an HP Software Elite Partner, ResultsPositive has the experience and training to turn complex IT processes into tangible business solutions.

Key Consulting Services ITAM Assessment & Roadmap

ResultsPositive performs current state assessments of organizational IT Asset Management practices. By determining a company's current state, ResultsPositive can provide recommendations and assist with the development of a strategic roadmap for the organization to address areas of improvement.

Assessments may include any of the following:

- Stakeholder interviews to understand current practice within the areas of:
 - Vendor Management
 - Software License Compliance
 - Asset Lifecycle Management
- Current state AM process review
- Technology review

AM Implementation

Let ResultsPositive perform the implementation of your HP Asset Manager solution including:

- Discovery & Dependency Mapping (DDMI)
 - Automated asset discovery and inventory technology
- Connect-IT
 - HP Integration engine allowing for the federation of multiple data sources into the Asset Manager
- HP Asset Manager

AM Upgrade

Let ResultsPositive perform your next AM application upgrade insuring that you maximize your investment by:

- Maintaining support by obtaining the most current release
- Gaining access to the latest features and functionality HP AM has to offer
- Minimizing the cost of upgrading by leveraging the expertise of our experienced consultants

Supplemental Services

ResultsPositive also offers the following IT Asset Management services:

- Policy & Process development
- Solution Tuning
 - DDMI, Connect-IT, Asset Manager, etc
- Administration Training
- End-user Training

